Despite economic uncertainty, the global MICE industry looks healthy. BBT analyses the data TOGETHER

The global MICE market is predicted to be worth

SOURCE: RESEARCH AND MARKETS MICE INDUSTRY BY EVENT TYPE: GLOBAL OPPORTUNITY ANALYSIS AND INDUSTRY FORECAST, 2018-2025



OF UK PLANNERS BELIEVE THERE WILL BE MORE BUDGET FOR VENUE SELECTION IN THE COMING YEAR

SOURCE: OXFORD ECONOMICS INCENTIVE TRAVEL INDUSTRY INDEX SURVEY

TICKING

When it comes to booking a venue, cost is low down the list, with prior experience overruling decisions

1 Existing relationship with venue	44%	NOILL
2 Unique atmosphere	37%	REPORT, UK EDITION
3 Ease of staging participation activities	36%	REPOR
4 Location	35%	SOURCE: CVENT 2019 PLANNER SOURCING
5 Brand/chain affiliation	35%	VER SO
6 Customer service	34%	9 PLANI
7 Free amenities	34%	NT 2018
8 Venue cost	32%	SE: CVE
9 Availability of preferred dates	32%	SOUR
10 Meeting space layout	30%	





FOR SUCCESS

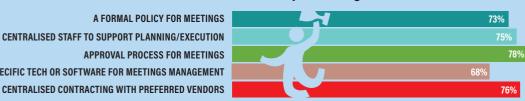
CENTRALISED STAFF TO SUPPORT PLANNING/EXECUTION

SPECIFIC TECH OR SOFTWARE FOR MEETINGS MANAGEMENT

A FORMAL POLICY FOR MEETINGS

APPROVAL PROCESS FOR MEETINGS

BLUEPRINT There is a high level of adoption of meetings management policies across Europe, though some components lag behind others



SOURCE: AMERICAN EXPRESS MEETINGS & EVENTS 2020 GLOBAL MEETINGS AND EVENTS FORECAST

LEADING THE WAY

Meeting planners across the world are feeling optimistic about their ability to incorporate technology. On a scale of one to ten, a large proportion rated themselves at eight or above



Central/South America

MULLING IT OVER

Surprisingly, cost is not at the top of a list when it comes to considering sending an RFP to a venue



consider a venue's brand reputation



research reviews



36%

look at cost

SOURCE: CVENT 2019 PLANNER SOURCING REPORT, UK EDITION



OF EUROPEAN MEETINGS TAKE PLACE IN MID-TIER PROPERTIES

SOURCE: AMERICAN EXPRESS MEETINGS & EVENTS 2020 GLOBAL MEETINGS AND EVENTS FORECAST



Despite warnings of a potential economic downturn in 2020, planners in every region predict an increase in meeting activity levels

of global attendees downloaded event apps in 2019 CROWDCOMPASS CWTON AND CVENT,

+2.54%

North America

+2.3%

Central/South America

+2.3%

Asia-Pacific

1.8%

Europe

SOURCE: AMERICAN EXPRESS MEETINGS & EVENTS 2020 GLOBAL MEETINGS AND EVENTS FORECAST

North America



Europe



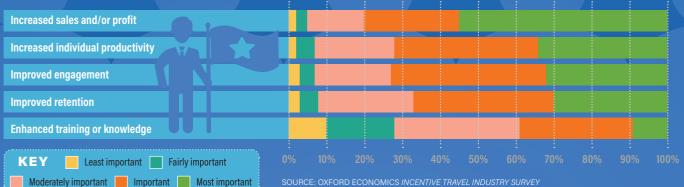
Asia-Pacific

AMERICAN EXPRESS MEETINGS & EVENTS 2020 GLOBAL MEETINGS AND EVENTS FORECAST SOURCE:



LOOK ON THE BRIGHT SIDE

A survey of 1,300 event professionals found a number of company benefits resulting from incentive travel programmes, including:



of planners say the rise of "bleisure" has had a positive impact on their incentive travel programme

SAFETY FIRST

The top factor European planners consider when selecting a destination:

ECONOMIC/POLITICAL INSTABILITY CONCERNS

SOURCE: AMERICAN EXPRESS MEETINGS & EVENTS 2020 GLOBAL MEETINGS AND

EUROPE AND ASIA-PACIFIC ACCOUNTED FOR NEARLY

MARKET SHARE OF THE GLOBAL **MICE INDUSTRY IN 2017**

SOURCE: RESEARCH AND MARKETS MICE INDUSTRY BY EVENT TYPE: GLOBAL OPPORTUNITY