BTN 2020 CORPORATE TRAVEL INDEX

U.S. HOTEL DETAIL FULL YEAR 2019 AVERAGE HOTEL RATE INCLUDING TAX

Rank	City	Luxury ADR	Upper-Upscale ADR	Upscale ADR	Midscale ADR	Economy ADR	% Tax Rate	Total Avg ADR	Q4 o Q4 % Change
1	San Francisco, CA	\$520.87	\$427.25	\$351.79	\$301.02	\$273.81	16.75%	\$374.95	4.65%
2	New York, NY	\$513.38	\$394.26	\$347.51	\$293.41	\$264.34	14.75%	\$362.58	-4.50%
3	Boston, MA	\$417.01	\$367.47	\$285.91	\$285.09	\$192.99	14.45%	\$309.69	-11.54%
4	San Jose, CA	\$360.44	\$356.76	\$315.04	\$277.13	\$196.06	14.00%	\$301.09	-3.83%
5	Washington, DC	\$419.84	\$315.54	\$264.97	\$241.23	\$171.15	14.95%	\$282.54	-5.30%
6	Honolulu, HI	\$345.23	\$259.57	\$213.86	\$216.06	\$258.68	14.75%	\$258.68	3.21%
7	Chicago, IL	\$370.06	\$276.71	\$233.95	\$210.14	\$185.47	17.39%	\$255.27	2.01%
8	Oakland, CA	\$355.66	\$262.96	\$244.81	\$223.41	\$146.90	14.00%	\$246.75	7.93%
9	Santa Barbara, CA	\$435.15	\$232.51	\$206.42	\$206.65	\$145.19	20.75%	\$245.19	-4.95%
10	Los Angeles, CA	\$380.21	\$254.43	\$230.92	\$191.29	\$141.51	15.50%	\$240.19	-6.90%
11	Seattle, WA	\$336.10	\$287.95	\$232.62	\$198.84	\$128.42	15.50%	\$236.78	-7.27%
12	Philadelphia, PA	\$333.29	\$247.93	\$212.13	\$198.07	\$147.20	15.50 %	\$227.72	11.96%
13	Sarasota, FL	\$535.08	\$192.86	\$154.75	\$139.78	\$108.52	12.00%	\$226.20	14.01%
14	White Plains, NY	\$322.18	\$206.47	\$198.99	\$174.45	φ100.52	11.38%	\$225.52	-1.26%
15	Austin, TX	\$360.46	\$273.48	\$194.56	\$169.43	\$113.70	15.00%	\$222.32	-1.73%
16	Denver. CO	\$356.16	\$243.88	\$191.23	\$183.42	\$124.58	15.75%	\$219.85	3.32%
17	Nashville, TN	\$286.18	\$268.60	\$213.88	\$181.36	\$124.30	15.25%	\$213.04	-4.72%
	Newark, NJ				\$183.81			\$213.04	
18		\$353.10	\$209.76	\$189.10		\$125.24	13.63%		3.25%
19	San Diego, CA		\$251.87		\$200.95	\$139.67	12.50%	\$211.81	-0.11%
20	Rochester, MN	\$297.76	\$327.76	\$183.83	\$128.01	\$98.69	15.13%	\$207.21	10.13%
21	Anaheim, CA	\$240.23	\$213.47	\$205.49	\$200.86	\$167.87	11.00%	\$205.59	-5.53%
22	Portland, OR	\$299.45	\$226.79	\$202.96	\$180.59	\$110.39	15.30%	\$204.03	-2.15%
23	New Orleans, LA	\$277.86	\$221.89	\$179.46	\$181.66	\$123.63	17.75%	\$196.90	1.97%
24	Orlando, FL	\$321.35	\$210.45	\$169.25	\$165.96	\$110.78	12.50%	\$195.56	19.42%
25	Atlanta, GA	\$309.12	\$213.73	\$181.13	\$151.94	\$118.54	16.90%	\$194.89	12.68%
26	Phoenix, AZ	\$323.19	\$224.85	\$172.60	\$157.98	\$95.64	12.57%	\$194.85	21.64%
27	Fort Lauderdale, FL	\$297.44	\$202.28	\$180.14	\$168.48	\$125.06	12.00%	\$194.68	13.11%
28	Miami, FL	\$300.91	\$224.88	\$171.17	\$153.41	\$121.86	14.00%	\$194.45	1.87%
29	Charlotte, NC	\$319.04	\$229.03	\$172.64	\$159.27	\$90.36	15.75%	\$194.07	-1.67%
30	Charleston, SC	\$275.51	\$240.18	\$170.53	\$162.61	\$117.30	11.00%	\$193.23	-2.17%
31	Hartford, CT	\$274.87	\$204.33	\$188.98	\$188.33	\$105.36	15.00%	\$192.37	-8.18%
32	Las Vegas, NV	\$257.90	\$226.18	\$167.28	\$168.02	\$140.10	13.38%	\$191.90	14.16%
33	Baltimore, MD	\$279.87	\$207.31	\$171.02	\$169.05	\$120.95	15.50%	\$189.64	-5.24%
34	Dallas, TX	\$325.65	\$210.68	\$161.77	\$152.13	\$89.43	15.00%	\$187.93	-6.00%
35	Salt Lake City, UT	\$305.17	\$205.35	\$164.33	\$148.41	\$106.10	12.92%	\$185.87	41.03%
36	Providence, RI	\$185.07	\$220.57	\$182.90	\$159.02	\$177.36	13.00%	\$184.98	13.05%
37	St. Louis, MO	\$328.92	\$187.61	\$158.13	\$152.95	\$94.18	18.93%	\$184.36	12.35%
38	Sacramento, CA	_	\$246.65	\$195.46	\$168.20	\$121.30	15.00%	\$182.87	37.68%
39	Minneapolis, MN	\$231.66	\$216.31	\$177.48	\$169.02	\$119.17	13.40%	\$182.73	-9.62%
40	Houston, TX	\$292.92	\$223.39	\$159.76	\$139.60	\$80.50	17.00%	\$179.23	-7.78%
41	Pittsburgh, PA	\$280.21	\$200.34	\$158.02	\$121.25	\$125.20	14.00%	\$177.00	-6.31%
42	Grand Rapids, MI	\$254.44	\$236.06	\$167.83	\$135.92	\$88.51	11.00%	\$176.55	-6.36%
43	Cleveland, OH	\$271.73	\$192.03	\$158.60	\$163.25	\$94.91	16.50%	\$176.10	-2.85%
44	Tampa, FL	\$224.36	\$219.87	\$169.32	\$156.81	\$103.31	12.00%	\$174.74	4.37%
45	Detroit, MI	\$210.02	\$227.23	\$181.40	\$162.16	\$77.28	14.00%	\$171.62	-7.09%
46	Louisville, KY	\$208.73	\$192.25	\$160.59	\$160.35	\$130.42	16.07%	\$169.92	-7.01%
47	Cincinnati, OH	\$229.99	\$200.07	\$176.95	\$157.46	\$79.97	17.50%	\$168.89	7.47%
48	Richmond, VA	\$259.00	\$175.49	\$157.30	\$140.70	\$106.09	13.30%	\$167.71	-0.05%
49	Madison, WI	\$190.11	\$166.65	\$177.79	\$183.79	\$119.83	14.50%	\$167.63	-6.17%
50	Buffalo, NY	\$237.58	\$171.29	\$149.24	\$168.16	\$101.54	13.75%	\$165.56	0.87%

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		Luxury	Upper-Upscale	Upscale	Midscale	Economy		Total Avg	Q4 o Q4
Rank	City	ADR	ADR	ADR	ADR	ADR	% Tax Rate	ADR	% Change
51	Albany, NY	\$198.11	\$199.00	\$158.41	\$147.47	\$123.64	14.00%	\$165.32	1.56%
52	Indianapolis, IN	\$232.05	\$196.94	\$157.26	\$128.21	\$104.42	17.00%	\$163.78	-5.17%
53	Wilmington, DE	\$191.98	\$222.34	\$184.06	\$117.01	\$102.87	8.00%	\$163.65	17.46%
54	Milwaukee, WI	\$201.07	\$218.23	\$153.18	\$136.87	\$103.71	15.10%	\$162.61	10.48%
55	Savannah, GA	\$233.10	\$209.62	\$151.53	\$121.63	\$96.11	13.00%	\$162.40	0.48%
56	Jacksonville, FL	\$267.02	\$165.81	\$152.55	\$123.58	\$93.88	13.00%	\$160.57	16.11%
57	Raleigh, NC	\$182.88	\$213.30	\$173.56	\$132.02	\$98.07	13.25%	\$159.97	-3.70%
58	San Antonio, TX	\$233.12	\$189.80	\$141.63	\$138.00	\$94.86	17.50%	\$159.48	-3.39%
59	Omaha, NE	\$222.28	\$173.76	\$155.08	\$150.42	\$93.81	20.50%	\$159.07	8.98%
60	Kansas City, MO	\$199.11	\$197.38	\$157.06	\$132.09	\$100.45	16.98%	\$157.22	0.09%
61	Tallahassee, FL	\$176.06	\$197.95	\$167.08	\$150.92	\$101.05	12.50%	\$156.66	-3.36%
62	Memphis, TN	\$228.68	\$182.60	\$149.75	\$134.02	\$84.22	17.75%	\$155.85	5.90%
63	Des Moines, IA	\$186.32	\$184.59	\$160.17	\$137.55	\$86.03	12.00%	\$150.93	1.40%
64	Birmingham, AL	\$191.32	\$178.09	\$158.65	\$140.04	\$85.47	17.50%	\$150.71	3.07%
65	Columbia, SC	\$180.63	\$177.29	\$147.75	\$155.83	\$86.91	11.00%	\$149.68	2.40%
66	Columbus, OH	\$157.85	\$180.87	\$162.78	\$150.84	\$82.95	17.50%	\$147.06	-5.48%
67	Spokane, WA	\$145.43	\$186.01	\$162.23	\$127.34	\$109.91	12.10%	\$146.18	2.04%
68	Greenville, SC	\$186.91	\$176.10	\$154.73	\$127.99	\$82.83	9.00%	\$145.71	-6.80%
69	Charleston, WV	\$163.74	\$177.86	\$163.96	\$131.15	\$91.70	13.00%	\$145.68	4.01%
70	Tucson, AZ	\$190.88	\$165.63	\$145.06	\$134.13	\$89.55	12.05%	\$145.05	2.86%
71	Chattanooga, TN	\$141.31	\$191.80	\$158.25	\$123.26	\$110.04	17.25%	\$144.93	-3.14%
72	Greensboro, NC	\$174.78	\$178.32	\$145.38	\$115.77	\$109.47	12.75%	\$144.75	0.90%
73	El Paso, TX	\$168.23	\$162.52	\$153.03	\$141.45	\$92.70	17.50%	\$143.58	7.25%
74	Syracuse, NY	\$156.27	\$174.57	\$157.09	\$134.74	\$94.21	13.00%	\$142.96	4.56%
75	Harrisburg, PA	_	\$172.13	\$159.39	\$154.63	\$84.29	12.00%	\$142.61	7.78%
76	Fresno, CA	_	\$146.39	\$177.63	\$142.01	\$99.63	13.50%	\$141.41	5.41%
77	Allentown, PA	_	\$201.91	\$145.53	\$118.36	\$98.34	10.00%	\$141.03	6.59%
78	Norfolk, VA	\$136.98	\$158.40	\$134.55	\$156.98	\$104.54	14.00%	\$138.29	4.67%
79	Lexington, KY	\$183.50	\$155.91	\$138.04	\$128.41	\$84.42	15.50%	\$138.06	8.33%
80	Knoxville, TN	\$145.56	\$173.15	\$144.84	\$137.19	\$88.68	17.25%	\$137.88	1.27%
81	Little Rock, AR	\$179.65	\$170.36	\$147.25	\$102.94	\$90.55	15.00%	\$137.82	4.04%
82	Fort Wayne, IN	_	\$151.85	\$159.52	\$145.28	\$94.18	14.00%	\$137.71	-1.87%
83	Rochester, NY	\$176.05	\$158.83	\$150.26	\$108.33	\$91.26	14.00%	\$136.95	-2.52%
84	Wichita, KS	\$151.86	\$169.61	\$150.75	\$115.02	\$93.17	16.25%	\$136.08	3.63%
85	Oklahoma City, OK	\$169.39	\$157.98	\$130.43	\$126.04	\$90.84	14.13%	\$134.94	9.56%
86	Corpus Christi, TX	\$139.86	\$159.27	\$144.19	\$127.57	\$97.54	15.00%	\$133.09	-8.30%
87	Springfield, MO	_	\$174.81	\$155.57	\$112.32	\$87.33	15.60%	\$132.51	4.89%
88	Albuquerque, NM	\$182.53	\$146.29	\$132.84	\$123.93	\$76.22	13.50%	\$132.36	-16.89%
89	Peoria, IL	\$156.43	\$152.39	\$139.03	\$123.16	\$88.77	15.00%	\$131.95	-6.77%
90	Toledo, OH	_	\$192.58	\$153.38	\$97.65	\$81.81	17.25%	\$131.36	-2.85%
91	Baton Rouge, LA	\$139.40	\$159.35	\$133.83	\$123.98	\$95.58	16.00%	\$130.43	-1.44%
92	Dayton, OH	\$148.71	\$158.82	\$143.94	\$106.43	\$92.44	13.25%	\$130.07	-2.82%
93	Bakersfield, CA	\$162.03	\$136.47	\$136.78	\$137.78	\$73.29	12.00%	\$129.27	2.81%
94	Roanoke, VA	_	\$139.28	\$147.05	\$131.58	\$94.38	13.30%	\$128.07	2.00%
95	Mobile, AL	\$145.44	\$154.24	\$131.25	\$116.48	\$80.22	14.00%	\$125.53	0.63%
96	Jackson, MS	\$138.54	\$164.97	\$139.08	\$118.46	\$66.24	11.00%	\$125.46	16.15%
97	Shreveport, LA	_	\$150.37	\$124.97	\$114.41	\$110.78	15.60%	\$125.14	16.74%
98	Akron, OH	_	\$125.72	\$147.79	\$125.29	\$90.35	15.25%	\$122.29	-3.81%
99	Biloxi, MS	\$138.42	\$129.03	\$141.30	\$94.11	\$82.80	12.00%	\$117.14	-9.10%
00	Tulsa, OK	\$130.42	\$123.03	\$129.11	\$108.27	\$69.97	13.52%	\$116.45	5.40%